



Martin O'Malley, *Governor*
Anthony G. Brown, *Lt. Governor*
Devon L. Dodson, *Acting Director*

QUESTIONS AND ANSWERS #1
Request for Proposals Maryland Solar Jobs: Analysis and Workforce Development Plan
For Underserved Populations
January 9, 2015

Ladies/Gentlemen:

This List of Questions and Answers #1, questions #1 through #2, is being issued to clarify certain information contained in the above named RFP. The statements and interpretations of Contract requirements which are stated in the following questions of potential Offerors, are not binding on the State, unless the State expressly amends the RFP. Nothing in the State's responses to these questions is to be construed as agreement to or acceptance by the State of any statement or interpretation on the part of the vendor asking the question as to what the contract does or does not require. However, if from a particular vendor question(s), it seems as if the vendor has misinterpreted RFP wording referenced in a question, the State's response typically will point out the misinterpretation as part of the answer to the question.

1. **QUESTION:** The RFP states that the work is to be done by April 1st. We've seen varying time from a few days to months to award a contract after the RFP closing date. This timeframe is very doable if the contract is awarded within a week or two of the closing, but obviously becomes an entirely different bid if it takes even as long as a month since some items like surveys require several weeks at minimum to run. Can you comment on when you plan to have the contract award completed, or perhaps make the completion requirement date contingent on the contract award, i.e. 60 days after contract award?

STATE RESPONSE: A non-binding, estimated time line is as follows:

1/13/2015 – Proposals due
2/6/2015 – Contract Award

2. **QUESTION:** Can you verify that you are looking for a firm fixed price on an entire project basis, not an hourly rate bid? The reason we ask is that section II.D seems to require the project be invoiced based on hourly rate, but section IV.C seems to be looking for an all-in price.

STATE RESPONSE: Yes, MEA is looking for a firm fixed price on an entire project basis. MEA has modified the language in Part II- D of the RFP. Please see Amendment #1.

Should you require clarification of the information provided, please contact me via e-mail or (410) 260-7752 as soon as possible.

Date Issued: January 9, 2015 By: Maria Ulrich
Procurement Officer